



Creating Your Tomorrow

Launching Your Success with
IT Services & Solutions
Built for Take-Off





we're all in,
together!

United, we're
redefining the role of
a technology partner.

CONKORD emerged from the strategic alliance of 4 leading technology companies.

From combined expertise emerged a dynamic business entity designed ready to meet market and client demands.

 **readiness.it**
a CONKORD company

red.it
a CONKORD company

 **ritain.io**
a CONKORD company

 **latitude**
a CONKORD company

Our Offices

Strategically Positioned for Global Delivery

+550

people

7

offices

5

countries

Porto | Lisbon | Fundão

Madrid

Amsterdam

Lima

Santiago

Portugal

Spain

Netherlands

Peru

Chile

Our Business Units

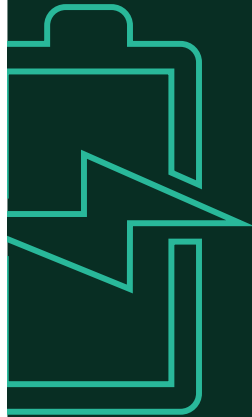
Innovation at High-Speed

Across diverse industry verticals, we integrate cutting-edge technology with specialized expertise to accelerate your business.

Telco
& Media



Energy
& Utilities



Public
Sector



Professional
Services



Healthcare



Alliances

Driving Innovation with Leading Technology Partners

Strategic partnerships with top-tier technology leaders bolster our commitment to ongoing innovation and competitive advantage



Adapted to your needs

Turnkey Projects

- ✓ Deliver end-to-end full cycle project
- ✓ Full responsibility and management
- ✓ Plan, Design, Develop, Test & Deploy
- ✓ Stakeholder & Risk Management

This approach ensures a structured process, clear milestones, and reliable results, all achieved through close collaboration and risk shared with our partners.

Managed Services

- ✓ SLA & Performance defined contract
- ✓ Service Management and Report
- ✓ Application Development (ADM)
- ✓ Application Management (AMS)
- ✓ L1 to L3.5 support

This delivery model allows partners to stay focused on their core business while IT operations are expertly managed by CONKORD team.

Outsourcing

- ✓ Team augmentation
- ✓ Offshore / Nearshore
- ✓ Flexible duration
- ✓ Full Technical Expertise

This model offers flexibility, scalability, and access to top-tier expertise while maintaining full control over the project execution and duration.

Our Approach

Full Cycle Delivery, from Advisory to Maintenance

Get Full Cycle Delivery or
focus on a particular process stage.



Our Services

Powered by
knowledge and
experience



Centers of Excellence (CoE)

Application Services

Application Development

Low-Code

Cloud & DevOps

AI – Artificial Intelligence

QA & Automation

Data & Analytics

Project & Service Management Office

Center of Excellence

Application Services

Transforming Legacy Systems into Modern Digital Platforms

Areas of Expertise:

- Strategic Advisory & Technology Consulting
- Digital Innovation & Modernization
- System Integration

Technologies:



ORACLE



servicenow



Center of Excellence

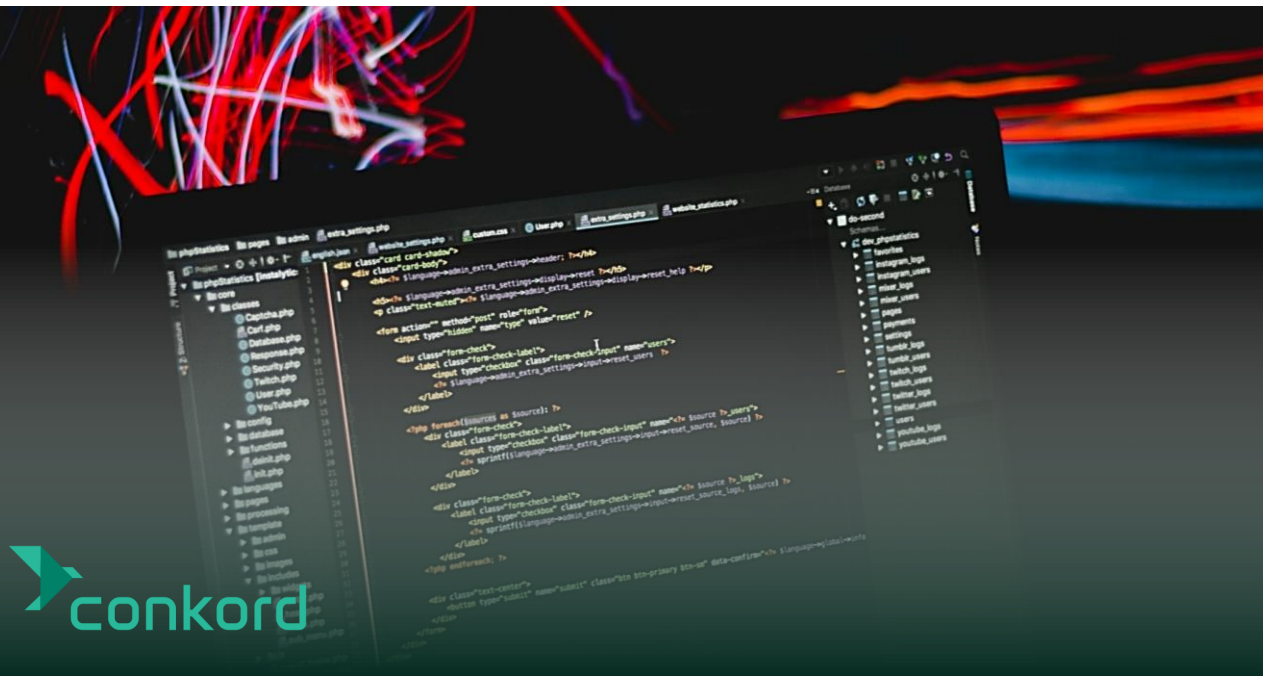
Application Development

Shaping Your Ideas into Full-Scale Digital Solutions

Areas of Expertise:

- End-to-End Software Development Lifecycle
- Software Customization & Digital Transformation
- Cross-Platform & Mobile Development
- API development
- Microservices architecture implementation

Technologies:



Center of Excellence

Low-code

Enabling Innovation at Speed with Low-code Development

Areas of Expertise:

- Mobile App Development
- Web Development
- Process automation (workflows)
- Consulting
- DevOps
- Managed Services

Technologies:



Center of Excellence

Cloud & DevOps

Designing Cloud Infrastructure
That Grows with Your Business

Areas of Expertise:

- Cloud Architecture & Infrastructure
- Governance & Security Compliance
- FinOps & Cost Optimization
- DevOps & Deploy Automation
- Infrastructure as Code (IaC)

Technologies:



Center of Excellence

AI – Artificial Intelligence

Delivering AI that Solves, Scales,
and Succeeds

Areas of Expertise:

- AI Agents and Orchestration Frameworks
- Foundation Models and LLMs
- Enterprise GenAI Productivity Tools
- Open-Source AI Frameworks

Technologies:



Center of Excellence

QA & Automation

Transforming Testing & Automation
into a Seamless, Risk-Free Process

Areas of Expertise:

- Test Management & Strategy
- Functional Testing
- Regression Testing
- Test Automation
- RPA (Robotic Process Automation)

Technologies:



Center of Excellence

Data & Analytics

Empowering Smarter Decisions
Through Data-Driven Intelligence

Areas of Expertise:

- Data Engineering & ETL Development
- Business Intelligence & Data Visualization
- Big Data & Cloud Analytics
- Machine Learning & AI-Driven Insights
- Data Consulting, Governance & Quality Management

Technologies:



Center of Excellence

Project & Service Management Office

Enabling Business Agility with Smart Project and Service Governance

Areas of Expertise:

- Process Optimization & Governance
- Agile & Scrum Leadership
- Risk & Stakeholder Management
- Business Analysis
- Project Management
- Service Management

Certifications:



Leading the Way with Certified Teams

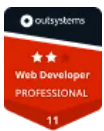
OutSystems

Sales & Delivery Partner

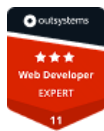
A Sales and Delivery Partner for OutSystems, leveraging our extensive experience across various projects and industries, both directly and in collaboration with OutSystems.



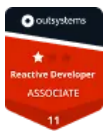
Associate
Traditional Web



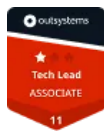
Professional
Traditional Web



Expert
Traditional Web



Associate
Reactive Developer



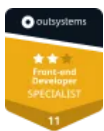
Associate
Tech Lead



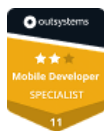
Architecture
Specialist



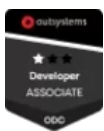
Delivery
Specialist



Front-End
Specialist



Mobile
Developer Specialist



Associate
Developer (ODC)



Associate
Pre Sales



Salesforce

Partner & Integrator

A Salesforce Partner & Integrator, with extensive hands-on delivery across sectors and technologies. Strong expertise in implementing and integrating Salesforce Communication Cloud.



Salesforce Certified
Associate



Associate
Administrator



Associate
Platform App Builder



Associate
Platform Developer I



Salesforce Certified
Administrator



Salesforce Certified
Industries CPQ Dev.



Salesforce Certified
Omni Studio Dev.



Salesforce Certified
Platform App Builder



Salesforce Certified
Platform App Dev. I

Trusted Technology Partner

Leading the Way with Certified Teams

Oracle

Solution Development & Integrator

A partner with extensive experience in Oracle technologies such as Siebel, Oracle Enterprise Contract Management, Engagement Cloud, Oracle Retail, and more.



Advance Design,
Deployment,
Management



Sales, Marketing,
Service,
Configuration, Dev



Oracle Autonomous
Database
Cloud



Siebel 8
Consultant
Certified Expert



Siebel 7.7 and 8.0
Integration
Champion



Siebel CRM 8.0
Sales & MKT
Implementation
Champion



Siebel CRM 8
Business
Analyst

Oracle Cloud Infrastructure (OCI)

Cloud Service Solution Expertise Partner with deep expertise in OCI migration and implementation.



Oracle Cloud
Database Services
Professional



Oracle Cloud
Database Migration
Professional



Cloud Infrastructure
Architect Associate



Certified Architect
Professional



Solution Engineer
Specialist



Oracle Cloud Project
Management



Oracle Cloud
Support Specialist



Oracle Cloud
Infrastructure Sales
Specialist



Data Management
Sales Specialist



Oracle Integration
Cloud Sales Specialist

Trusted Technology Partner

Leading the Way with Certified Teams

Cloud & DevOps

Experts in modern Cloud Architecture and DevOps best practices

A partner with a skilled team of experts in DevOps and Cloud Solutions, specializing in platforms such as AWS, Google Cloud, Microsoft Azure, and leveraging modern infrastructure tools like Terraform and Kubernetes.



AWS Solution Architect Professional



AWS Solution Architect Associate



Azure Fundamentals



Azure Administrator Associate



Azure Security Engineer Associate



Google Cloud Engineer Associate



Google Cloud Architect Professional



Google Cloud Developer Professional



Google Cloud DevOps Engineer



Terraform Associate
HCTAO-002



Kubernetes Administrator



Kubernetes Security Specialist



Kloudville

Sales & Delivery Partner

Proven track record of successful implementations across the Telecom sector. In-depth know-how in implementing and integrating Kloudville business solutions like Telco 360 and Marketplace 360.



Solution Specialist



Business Process Analyst



Application Developer



Support Specialist



Integration Specialist



Technical Project Manager

Our Competitive Advantage

Here's What Sets Us Apart



Global Reach, Localized Expertise



Agility and Velocity



Advanced Technology Integration



Industry Know-How



Commitment to Continuous Improvement



Holistic End-to-End Delivery Expertise

Leading Business Across Borders

Delivering Results Worldwide

We provide technical expertise
across borders, driving global
partnerships across
+30 countries

+2.000 projects

Our Clients

Trusted by Industry Leaders

From global enterprises to industry leaders, our clients trust us to deliver innovation, speed, and real results.

These logos represent more than partnerships—they reflect the success we build together.

We partner with you — it's collaboration, not just service — driving mutual success.





Let's create success – together!

Empowering Your Digital Journey as a Trusted Partner

