



# Creating Your Tomorrow

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Launching Your Success with  
IT Services & Solutions  
Built for Take-Off





we're all in,  
together!

United, we're  
redefining the role of  
a technology partner.

CONKORD emerged from the strategic alliance of 4 leading technology companies.

From combined expertise emerged a dynamic business entity designed ready to meet market and client demands.



## Our Offices

# Strategically Positioned for Global Delivery

+550

people

7

offices

5

countries

Porto | Lisbon | Fundão



Madrid



Amsterdam



Lima



Santiago



Portugal

Spain

Netherlands

Peru

Chile

Our Business Units

# Innovation at High-Speed

Telco  
& Media



Energy  
& Utilities



Public  
Sector



Across diverse industry verticals, we integrate cutting-edge technology with specialized expertise to accelerate your business.

Professional  
Services



Healthcare



# Driving Innovation with Leading Technology Partners

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Strategic partnerships with top-tier technology leaders bolster our commitment to ongoing innovation and competitive advantage



## Our Delivery Models

# Adapted to your needs

## Turnkey Projects

- ✓ Deliver end-to-end full cycle project
- ✓ Full responsibility and management
- ✓ Plan, Design, Develop, Test & Deploy
- ✓ Stakeholder & Risk Management

This approach ensures a structured process, clear milestones, and reliable results, all achieved through close collaboration and risk shared with our partners.

## Managed Services

- ✓ SLA & Performance defined contract
- ✓ Service Management and Report
- ✓ Application Development (ADM)
- ✓ Application Management (AMS)
- ✓ L1 to L3.5 support

This delivery model allows partners to stay focused on their core business while IT operations are expertly managed by CONKORD team.

## Outsourcing

- ✓ Team augmentation
- ✓ Offshore / Nearshore
- ✓ Flexible duration
- ✓ Full Technical Expertise

This model offers flexibility, scalability, and access to top-tier expertise while maintaining full control over the project execution and duration.

## Our Approach

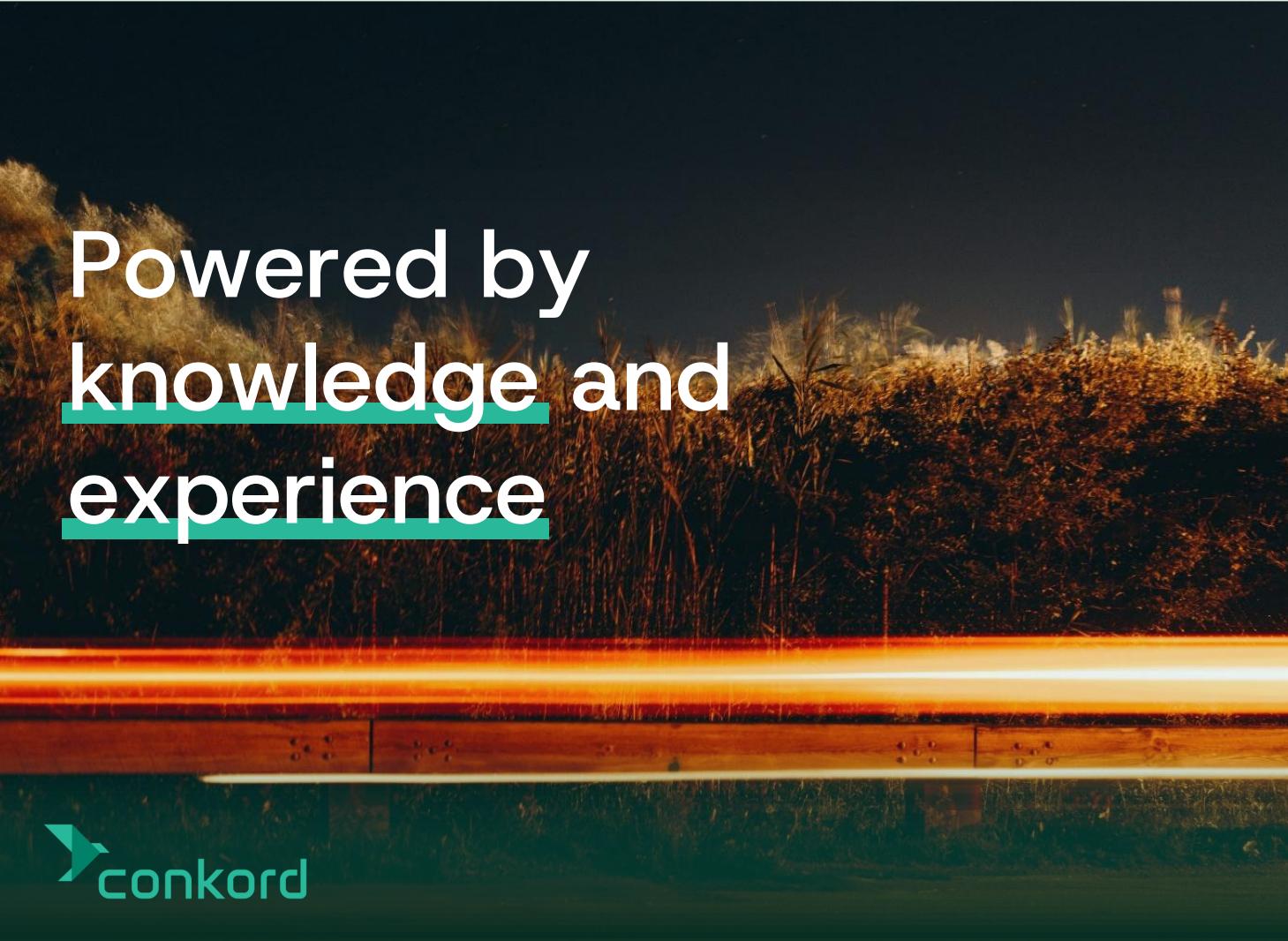
# Full Cycle Delivery, from Advisory to Maintenance

Get Full Cycle Delivery or  
focus on a particular process stage.



# Our Services

Powered by  
knowledge and  
experience



## Centers of Excellence (CoE)

Application Services

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Application Development

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Low-Code

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Cloud & DevOps

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AI – Artificial Intelligence

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QA & Automation

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Data & Analytics

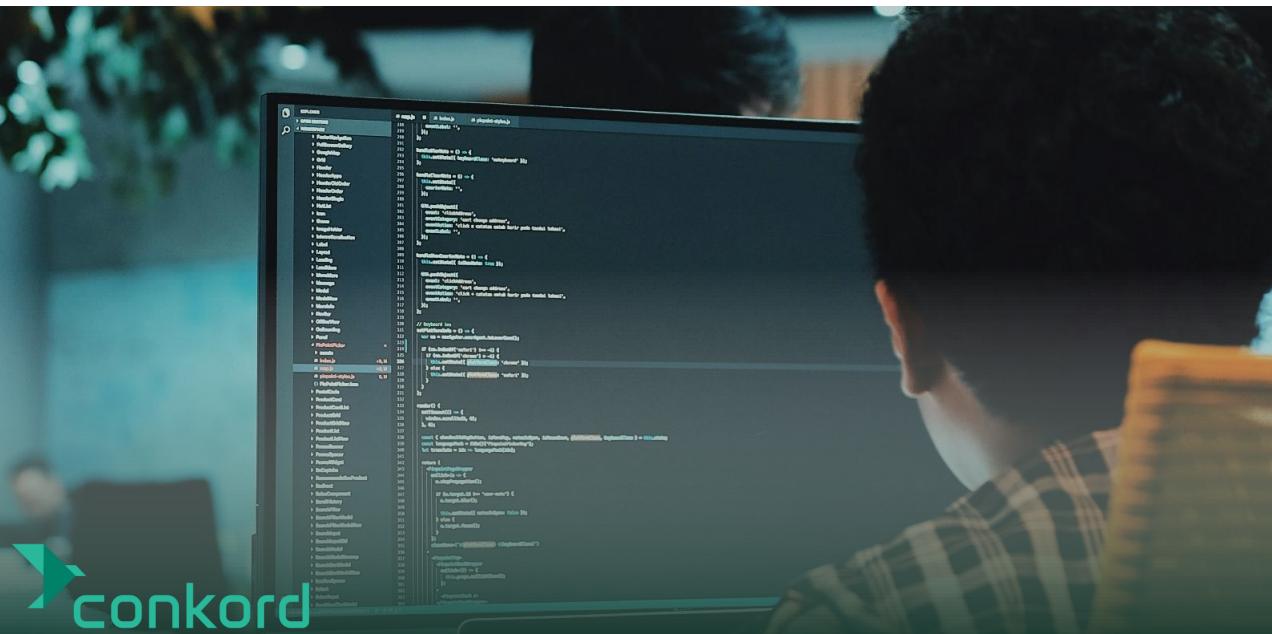
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Project & Service Management Office

Center of Excellence

# Application Services

Transforming Legacy Systems into  
Modern Digital Platforms



## Areas of Expertise:

- Strategic Advisory & Technology Consulting
- Digital Innovation & Modernization
- System Integration

## Technologies:



ORACLE



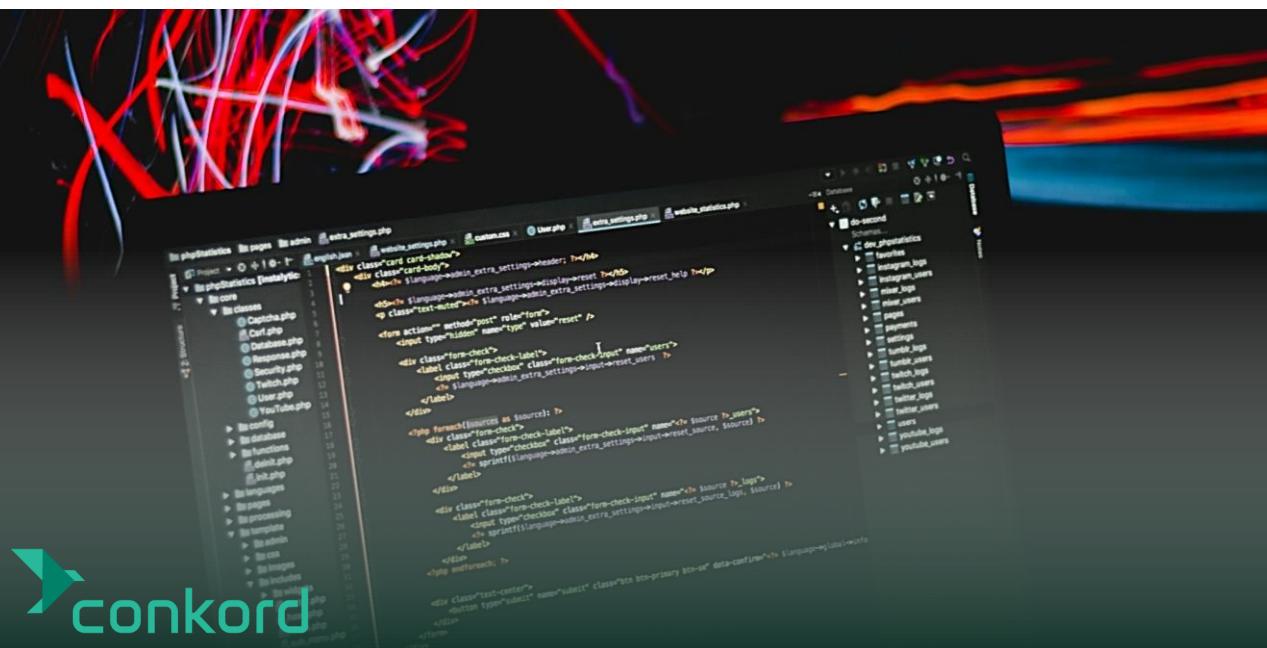
servicenow



Center of Excellence

# Application Development

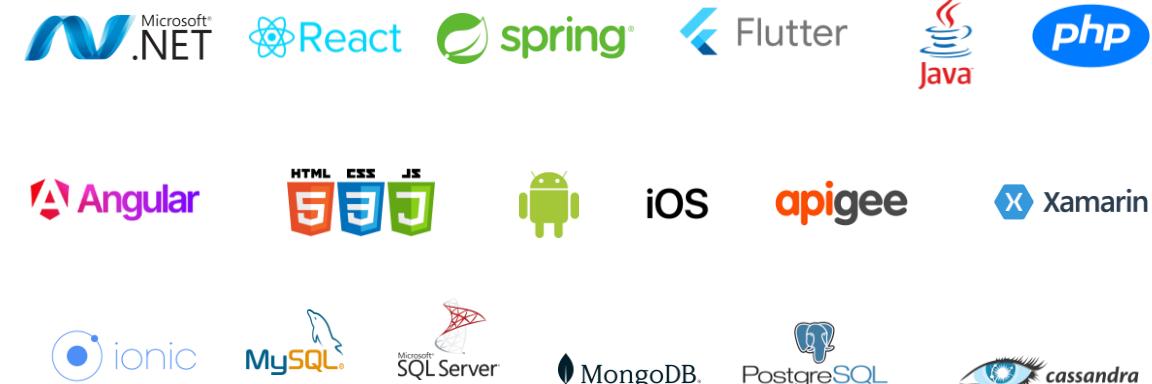
Shaping Your Ideas into Full-Scale  
Digital Solutions



## Areas of Expertise:

- End-to-End Software Development Lifecycle
- Software Customization & Digital Transformation
- Cross-Platform & Mobile Development
- API development
- Microservices architecture implementation

## Technologies:



# Center of Excellence Low-code

## Enabling Innovation at Speed with Low-code Development



## Areas of Expertise:

- Mobile App Development
- Web Development
- Process automation (workflows)
- Consulting
- DevOps
- Managed Services

## Technologies:



Center of Excellence

# Cloud & DevOps

## Designing Cloud Infrastructure That Grows with Your Business



### Areas of Expertise:

- Cloud Architecture & Infrastructure
- Governance & Security Compliance
- FinOps & Cost Optimization
- DevOps & Deploy Automation
- Infrastructure as Code (IaC)

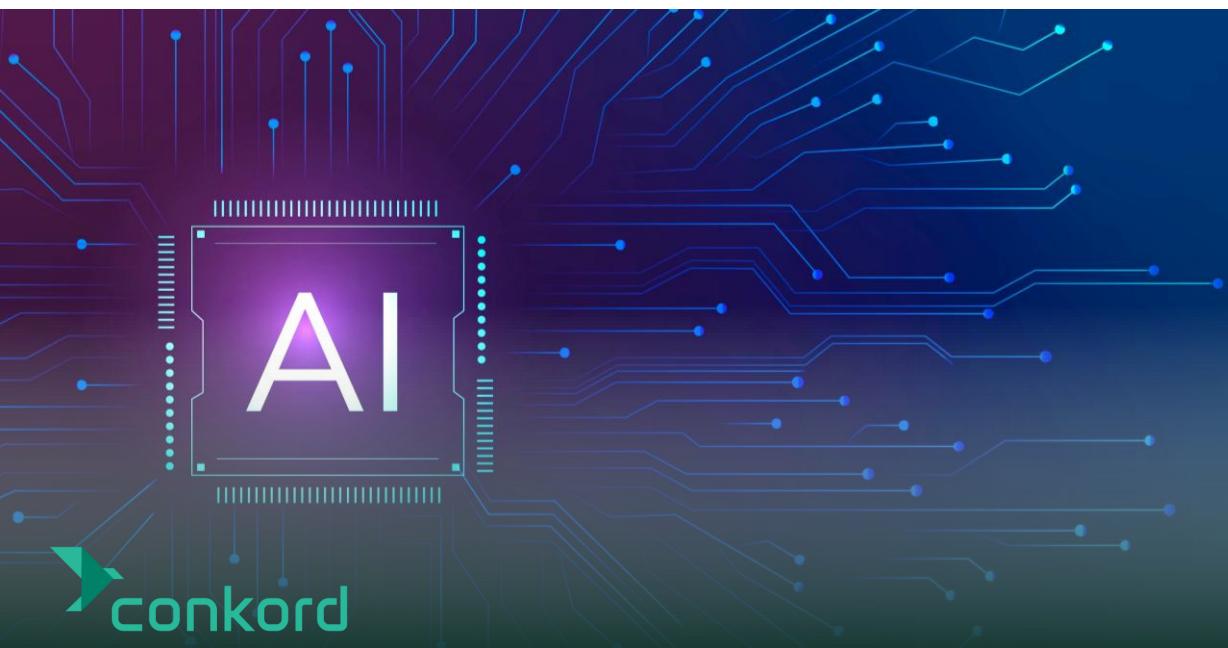
### Technologies:



Center of Excellence

# AI – Artificial Intelligence

**Delivering AI that Solves, Scales, and Succeeds**



## Areas of Expertise:

- AI Agents and Orchestration Frameworks
- Foundation Models and LLMs
- Enterprise GenAI Productivity Tools
- Open-Source AI Frameworks

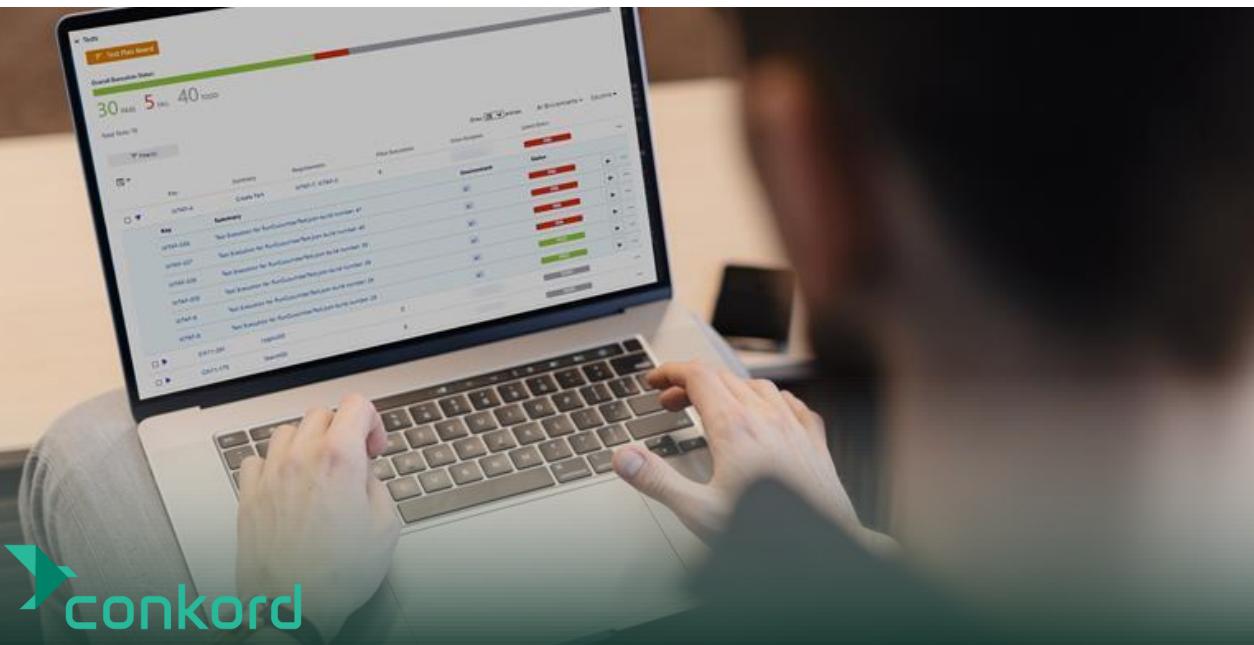
## Technologies:



Center of Excellence

# QA & Automation

Transforming Testing & Automation  
into a Seamless, Risk-Free Process



## Areas of Expertise:

- Test Management & Strategy
- Functional Testing
- Regression Testing
- Test Automation
- RPA (Robotic Process Automation)

## Technologies:



Selenium



UiPath™



ROBOT  
FRAME  
WORK/



Jira Software



OpenTest



cypress

# Center of Excellence Data & Analytics

Empowering Smarter Decisions  
Through Data-Driven Intelligence



## Areas of Expertise:

- Data Engineering & ETL Development
- Business Intelligence & Data Visualization
- Big Data & Cloud Analytics
- Machine Learning & AI-Driven Insights
- Data Consulting, Governance & Quality Management

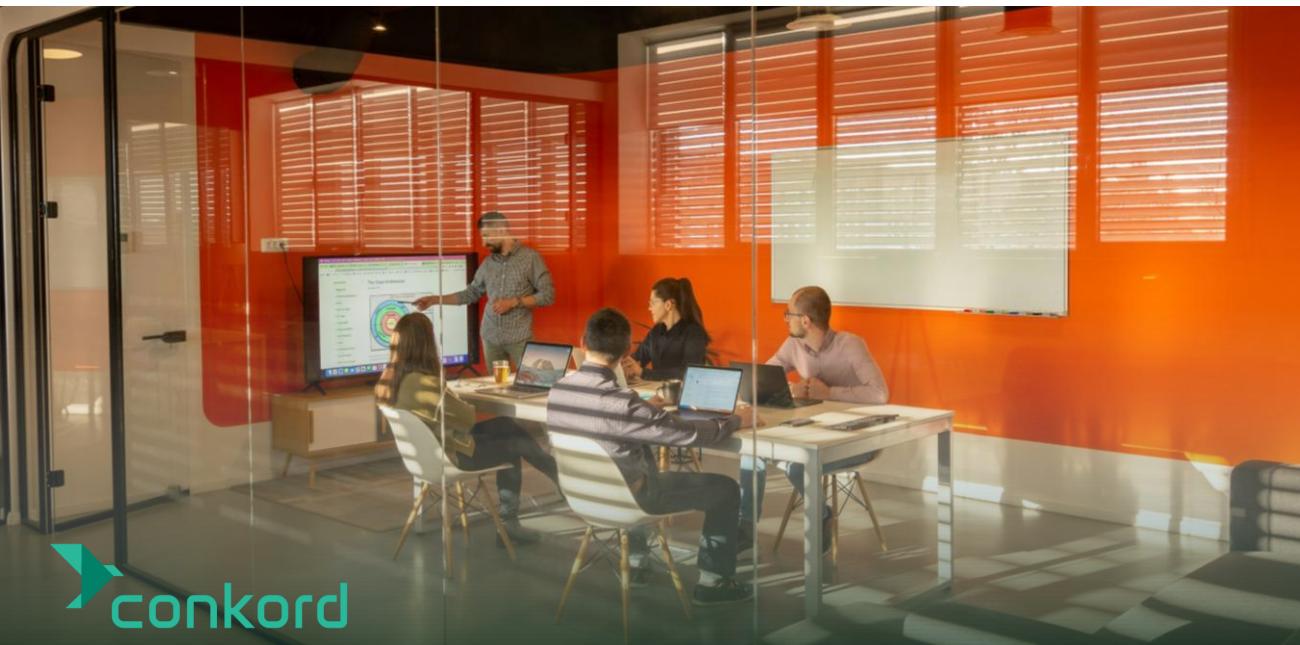
## Technologies:



Center of Excellence

# Project & Service Management Office

## Enabling Business Agility with Smart Project and Service Governance



conkord

### Areas of Expertise:

- Process Optimization & Governance
- Agile & Scrum Leadership
- Risk & Stakeholder Management
- Business Analysis
- Project Management
- Service Management

### Certifications:



Trusted Technology Partner

# Leading the Way with Certified Teams

## OutSystems

Sales & Delivery Partner

A Sales and Delivery Partner for OutSystems, leveraging our extensive experience across various projects and industries, both directly and in collaboration with OutSystems.



Associate Traditional Web



Professional Traditional Web



Expert Traditional Web



Associate Reactive Developer



Associate Tech Lead



Architecture Specialist



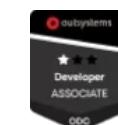
Delivery Specialist



Front-End Developer Specialist



Mobile Developer Specialist



Associate Developer (ODC)



Associate Pre Sales

## Salesforce

Partner & Integrator

A Salesforce Partner & Integrator, with extensive hands-on delivery across sectors and technologies. Strong expertise in implementing and integrating Salesforce Communication Cloud.



Salesforce Certified Associate



Associate Administrator



Associate Platform App Builder



Associate Platform Developer I



Salesforce Certified Administrator



Salesforce Certified Industries CPQ Dev.



Salesforce Certified Omni Studio Dev.



Salesforce Certified Platform App Builder



Salesforce Certified Platform App Dev. I

# Leading the Way with Certified Teams

## Oracle

### Solution Development & Integrator

A partner with extensive experience in Oracle technologies such as Siebel, Oracle Enterprise Contract Management, Engagement Cloud, Oracle Retail, and more.



Advance Design,  
Deployment,  
Management



Sales, Marketing,  
Service,  
Configuration, Dev



Oracle Autonomous  
Database Cloud



Siebel 8  
Consultant  
Certified Expert



Siebel 7.7 and 8.0  
Integration  
Champion



Siebel CRM 8.0  
Sales & MKT  
Implementation  
Champion



Siebel CRM 8  
Business  
Analyst

## Oracle Cloud Infrastructure (OCI)

Cloud Service Solution Expertise Partner with deep expertise in OCI migration and implementation.



Oracle Cloud  
Database Services  
Professional



Oracle Cloud  
Database Migration  
Professional



Cloud Infrastructure  
Architect Associate



Certified Architect  
Professional



Solution  
Engineer  
Specialist



Project  
Management  
Practitioner



OPN  
Learning Center



Sales  
Specialist



Data Management  
Sales Specialist



Oracle Integration  
Cloud Sales Specialist

Trusted Technology Partner

# Leading the Way with Certified Teams

## Cloud & DevOps

Experts in modern Cloud Architecture and DevOps best practices

A partner with a skilled team of experts in DevOps and Cloud Solutions, specializing in platforms such as AWS, Google Cloud, Microsoft Azure, and leveraging modern infrastructure tools like Terraform and Kubernetes.



AWS Solution Architect Professional



AWS Solution Architect Associate



Azure Fundamentals



Azure Administrator Associate



Azure Security Engineer Associate



Google Cloud Engineer Associate



Google Cloud Architect Professional



Google Cloud Developer Professional



Google Cloud DevOps Engineer



Terraform Associate HCTAO-002



Kubernetes Administrator



Kubernetes Security Specialist

## Kloudville

Sales & Delivery Partner

Proven track record of successful implementations across the Telecom sector. In-depth know-how in implementing and integrating Kloudville business solutions like Telco 360 and Marketplace 360.



Solution Specialist



Business Process Analyst



Application Developer



Support Specialist



Integration Specialist



Technical Project Manager

Our Competitive Advantage

# Here's What Sets Us Apart



Global Reach, Localized Expertise



Agility and Velocity



Advanced Technology Integration



Industry Know-How



Commitment to Continuous Improvement



Holistic End-to-End Delivery Expertise

Leading Business Across Borders

# Delivering Results Worldwide

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We provide technical expertise across borders, driving global partnerships across +30 countries

+2.000 projects

## Our Clients

# Trusted by Industry Leaders

From global enterprises to industry leaders, our clients trust us to deliver innovation, speed, and real results.

These logos represent more than partnerships—they reflect the success we build together.

We partner with you — it's collaboration, not just service — driving mutual success.





Let's create success – together!

# Empowering Your Digital Journey as a Trusted Partner

